

FRANCIS MARION dba OCALI CHARTER MIDDLE SCHOOL BOARD OF TRUSTEES MEETING

Location: Room 106-7 Date: Tuesday, May 16, 2017 Time: 4:30 P.M.

DRAFT AGENDA

INVOCATION

PLEDGE OF ALLEGIANCE

MINUTES

ACCEPT AGENDA

CORRESPONDENCE

Note: If subjects presented in reports require discussion and/or a vote by the Board at this meeting, the vote will be taken during or at the end of the report.

TREASURER'S REPORT

PRINCIPAL'S REPORT

COMMITTEE REPORTS

Site Committee: Discuss change in monthly rent due date

Bylaws Committee:

Nominating Committee: Nominees for Officers and Board for 2017--2018

Finance Committee: Need meeting to set salaries for 2017-2018

Transportation Committee:

Website:

OLD/UNFINISHED BUSINESS

Principal's contract requires meeting with Board in June to set goals for 2017-2018

Salamanca EEOC Complaint still unresolved

NEW BUSINESS

Agenda for Annual Meeting

Election and Introduction of New Board Members

Annual report/s: Officers, Standing Committees, Ad Hoc Committees (see attached list)

Other

2017-2018 budget

ADJOURN

1 Attachment: 2016-2017 OCMS Officers and Committees

Ocali



Charter Middle School

ACADEMY of MATH, SCIENCE, TECHNOLOGY and ENRICHMENT
A Public Charter Middle School

Minutes of Board Of Trustees Meeting

Call to order: 4:41 PM – Sharon Murry

Date: 16 May 2017

Invocation: Sharon Murry

Time: 4:30 PM

Pledge of Allegiance: Sharon Murry

Location: Computer Lab

In Attendance:

Sharon Murry

Joseph Smith

Jo Chabot

Ro Chabot

Teecy Matthews

Dr. William Murry

Motion to approve the meeting agenda as distributed.

Item:	Moved:	Seconded:	Action:
Accept Agenda	Ro Chabot	Jo Chabot	Passed

Motion to approve the minutes of the last Board Meeting:

Meeting:	Moved:	Seconded:	Action:
18 April 2017	Joseph Smith	Jo Chabot	Passed

Correspondence: None

Treasurer's Report: Tabled to the next meeting of the Board of Trustees

Principal's report: Mrs. Matthews presented her Principal's report. Copy attached as part of minutes.

Additional items reported on:

- Eight grade census down suspected due to testing – some parents do not want their tested
- Middle school class size is 22 students MAX
- Need to set budget for 10% less than actual census due to future loses in students
- Fourth 9 week report cards are to be picked up by parents rather than sent home with students
- Testing to be done this week
- Mrs. Matthews presented a short discussion on prospective income and expenses for the rest of the fiscal year
- Discussion regarding the required reserve and how to make sure the school does not raid these funds.

Parent Representative's Report:

No report

Committee Reports:

Facilities Committee: Changes in rent situation. The board had a short discussion regarding the changes and again visited the possible need for additional space. The Finance committee will revisit the possibility of looking into additional space for future years.

By-Laws Committee:

Nominating Committee: Minutes of the two nominating committee meetings were handed out to the board members. Minutes are attached to these minutes.

Finance Committee:

Fundraising Committee:

Library Committee:

Transportation Committee:

Website Committee:

Old Business:

- As part of the Mrs. Matthews contract, a goals meeting for the upcoming school year, 2017-2018, the board will meet with Mrs. Matthews in June, hopefully prior to the June Board of Trustees meeting.
- Salamanca EEOC complaint – still unresolved – have heard nothing from the EEOC

New Business:

- Sharon Murry handed out a sheet detailing the need for committee annual reports that should be part of the minutes of the June Board of Trustee's meeting.
- Alan Goldsmith withdrew his application to be a member of the Board of Trustees

The meeting was adjourned at 5:54 PM

O CALI*Official A's***Charter Middle School**ACADEMY of MATH, SCIENCE, TECHNOLOGY and ENRICHMENT
A Public Charter Middle School**Minutes of Board Of Trustees Meeting****Call to order:** 4:37 PM – Sharon Murry**Date:** April 19, 2017**Invocation:** Leo Pacheco**Time:** 4:30 PM**Pledge of Allegiance:** Sharon Murry**Location:** Suite 200**In Attendance:**

Sharon Murry

Dr. William Murry

Jo Chabot

Leo Pacheco

Ro Chabot

Debbie Hart

Teecy Matthews

Robert Gallagher

Motion to approve the meeting agenda as distributed.

Item:	Moved:	Seconded:	Action:
Accept Agenda	Leo Pacheco	Jo Chabot	Passed

Motion to approve the minutes of the last Board Meeting:

Meeting:	Moved:	Seconded:	Action:
March 20, 2017	Jo Chabot	Leo Pacheco	Passed

Correspondence: None**Treasurer's Report:** Bill Murry reported that this month's financial report was not ready yet and will be presented at the next Board of Trustees meeting.

Additional items discussed as part of the Treasurer's/Finance report:

- Reconciliation Problems
- April is also the worst month for accountants due to April 15 filings
- As of today the Square account had \$716 and the General fund account had \$29,233.08
- Explanation of the different funds the treasurer tracks

Motion to accept the Treasurer's Report:

Item:	Moved:	Seconded:	Action:
Treasurer's Report	N/A		

Principal's report: Mrs. Matthews presented her Principal's report. Copy attached as part of minutes.

Additional items reported on:

- 4th 9 week progress reports go out next week
- Open concept going great
- Great Leaps - Reading
- IXL on hold due to testing
- Nature's Classroom - next week
- Testing going good - started on 4/10/2017.
- Digital classroom plan
- 2 seats open in the 8th grade for next year *R*
- Today, the school started the waiting list for the 6th grade
- We have enough students for 4 classes of 6th graders

- Board verbally approved for Mrs. Matthews to go to 4 classes of 6th graders

Parent Representative's Report:

- Nice basket in school to recycle uniforms for new students
- Skating Party – End of year – for Parent's group – family skating party - \$6 per person or pay at the door. \$2 per person for the school – We should also invite the parents of incoming students.
- Need \$100 for deposit – will be applied to entire cost of the event.
- May 15, 2017 is the date to confirm
- We should also ask for a discount on food concessions for the parents.

Committee Reports:

- Facilities Committee: No report
- By-Laws Committee: No report
- Nominating Committee: Three people are being considered for next year's Board of Trustees
- Finance Committee: Part of the Treasurer's report
- Fundraising Committee: Currently there are \$125 in online bids
 Celebrity masks on way back but may not be here in time
 111 Masks are on line for the online auction
 Next year – need 6 months advance notice – need more lead time
 Feedback very positive
 Silent auction at the luncheon – 20% of the minimum and 100% of the over minimum
 Keynote speaker – friend of Mrs. Matthews
 Hilton - \$3,000 to \$3,500 at \$20 per plate.
- Library Committee: No report
- Transportation Committee: No report
- Website Committee: No report

Old Business:

- Salamanca EEOC complaint still in limbo.

New Business:

- Audit proposal from Purvis Gray. Ro Chabot moved and Leo Pacheco seconded that we authorize Mrs. Matthews and Mrs. Murry to sign the contract. Motion passed.
- Sharon instructed Mrs. Matthews to ID someone on the staff to do the insurance binders for the upcoming school year. Sharon recommended that Susan Lombardi do it.

Suggested activities recommended by the board for the school:

- Leo Club for the school in cooperation with the Belleview Lions Club.
- Experimental Aircraft Association – Women in Aviation.

The meeting was adjourned at 5:58 PM

Ocali



Charter Middle School

ACADEMY of MATH, SCIENCE, TECHNOLOGY and ENRICHMENT
A Public Charter Middle School

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Leo Pacheco

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- Experimental Aircraft Association – Women in Aviation.

The meeting was adjourned at 5:58 PM

Apr 18, 2017

Treasurer Report

Regular report not presented. Checkbook balance reported. General account - \$29,219.08; Square account - \$716.97; Total resources - \$29,936.05.

William V. Murry

William V. Murry
OCMS Treasurer

Treasurer Report

Attached to this Treasurer Report are the reconciled financial activity ledger for March and April 2017, an interim ledger for May 2017, and a budget status summary as of May 15, 2017. Items highlighted in blue have cleared the bank; items undated and not highlighted are outstanding. As of May 15, we had a checkbook balance of \$54,790.77 in our General Account plus \$433.81 in our SQUARE Account for a total of \$55,224.58 in the bank. Accounts Payable for the rest of the month is estimated at \$26,000 (payroll, taxes, worker comp ins, accounting, payroll service)

Beginning in November 2016, the rent for sites 200, 106, and 107 (\$11,000) are paid using all of the PECO Funds. When the rent exceeds the amount of PECO Funds, the rest of the rent is paid with FEFP Funds. Because of the timing of receipt of PECO and FEFP Funds versus the rent billing date, the balance of rent due from FEFP funds is paid from the Miscellaneous Funds account and then reimbursed from the FEFP account after receipt of FEFP funds. This reimbursement transaction is highlighted in beige-pink in the activity ledger.

As of May 15, 2017 we had received about 93% of our EXPECTED REVENUE, and had spent 90% of our projected EXPENDITURES.

William V. Murry

William V. Murry
OCMS Treasurer

3 Incl Mar Activity Ledger - reconciled
Apr Activity Ledger - reconciled
May Activity Ledger - interim
Budget Summary as of May 15, 2017

FRANCIS MARION CHARTER SCHOOL TREASURER REPORT

Ref. No.	Date	Description	From: April 1, 2017			-----To: April 30, 2017			Square Account					
			FEFP Funds		PECO Funds		Miscellaneous Funds		Debit	Credit	Balance			
			Debit	Credit	Balance	Debit	Credit	Balance				Debit	Credit	Balance
01-Apr-17		Starting Balances			\$589.11		\$4,071.00			\$6,529.95			\$303.44	
03-Apr-17		IOD Interest Paid		\$2.26	\$591.37		\$4,071.00			\$6,529.95			\$303.44	
03-Apr-17		Prem Assign Corp (Ins), Ck# 1679			\$591.37		\$4,071.00	\$1,225.19		\$5,304.76			\$303.44	
04-Apr-17		Return item charge back	\$50.00		\$541.37		\$4,071.00			\$5,304.76			\$303.44	
04-Apr-17		Debit, Freedom Voice System	\$112.20		\$429.17		\$4,071.00			\$5,304.76			\$303.44	
04-Apr-17		Return item Charge Back	\$50.00		\$379.17		\$4,071.00			\$5,304.76			\$303.44	
06-Apr-17		Deposit, Shirt Sales			\$379.17		\$4,071.00			\$5,304.76	\$270.95		\$574.39	
06-Apr-17		Progressive, Bus Ins, Ck# 1680			\$379.17		\$4,071.00	\$264.41		\$5,040.35			\$574.39	
07-Apr-17		Deposit, Trip Fees		\$1,168.00	\$1,547.17		\$4,071.00			\$5,040.35			\$574.39	
10-Apr-17		Debit Navitas, Copier Rental	\$150.00		\$1,397.17		\$4,071.00			\$5,040.35			\$574.39	
10-Apr-17		Debit, Intuit payroll svc	\$32.00		\$1,365.17		\$4,071.00			\$5,040.35			\$574.39	
10-Apr-17		Sonitrol, Alarm Svc, Ck# 1681	\$41.65		\$1,323.52		\$4,071.00			\$5,040.35			\$574.39	
10-Apr-17		City of Ocala, utilities Ck# 1682			\$1,323.52		\$4,071.00	\$1,518.22		\$3,522.13			\$574.39	
11-Apr-17		LUISCO, Educational Support, Ck# 1683	\$400.00		\$923.52		\$4,071.00			\$3,522.13			\$574.39	
11-Apr-17		Deposit, Shirt Sales			\$923.52		\$4,071.00			\$3,522.13	\$28.80		\$603.19	
14-Apr-17		MCPS FEP DEPOSIT		\$49,645.00	\$50,568.52		\$4,071.00			\$3,522.13			\$603.19	
12-Apr-17		Maricamping LLC, Apr rent, Ck# 1684	\$7,279.00		\$43,289.52	\$4,071.00	\$0.00			\$3,522.13			\$603.19	
14-Apr-17		Deposit, Trip Fees			\$43,289.52		\$0.00		\$1,327.00	\$4,849.13			\$603.19	
14-Apr-17		Reimburse Misc Fund Acct from FEFP Funds	\$3,989.47		\$39,300.05		\$0.00		\$3,989.47	\$8,838.60			\$603.19	
17-Apr-17		Intuit payroll	\$17,310.11		\$21,989.94		\$0.00			\$8,838.60			\$603.19	
17-Apr-17		Debit, WIX.COM Site Fee	\$3.99		\$21,985.95		\$0.00			\$8,838.60			\$603.19	
17-Apr-17		Martial Arts Ctr, PE, Ck# 1689	\$1,750.00		\$20,235.95		\$0.00			\$8,838.60			\$603.19	
17-Apr-17		BBVA Mar Svc Chgs	\$24.66		\$20,211.29		\$0.00			\$8,838.60			\$603.19	
18-Apr-17		EFTPS - IRS Tax Payment	\$4,640.68		\$15,570.61		\$0.00			\$8,838.60			\$603.19	
18-Apr-17		Debit, WIX.COM Site Fee	\$14.00		\$15,556.61		\$0.00			\$8,838.60			\$603.19	
18-Apr-17		Credit, Shirt salea			\$15,556.61		\$0.00			\$8,838.60	\$113.78		\$716.97	
20-Apr-17		Deposit, Grad Venture & Faces of Ocala		\$1,401.00	\$16,957.61		\$0.00			\$8,838.60			\$716.97	
21-Apr-17		Debit, April Accountant Fee	\$500.00		\$16,457.61		\$0.00			\$8,838.60			\$716.97	
21-Apr-17		Transfer from Square Acct to General Acct		\$650.00	\$17,107.61		\$0.00			\$8,838.60	\$650.00		\$66.97	
21-Apr-17		Amer Fire & Safety, Ck# 1685	\$94.56		\$17,013.05		\$0.00			\$8,838.60			\$66.97	
21-Apr-17		MCPS, Apr bus lease & Mar fuel/repairs, Ck# 1687	\$925.59		\$16,087.46		\$0.00			\$8,838.60			\$66.97	
24-Apr-17		Debit for AP Intego - worker's comp ins	\$1,004.26		\$15,083.20		\$0.00			\$8,838.60			\$66.97	
25-Apr-17		Copier Source Inc, toner, Ck# 1686	\$10.00		\$15,073.20		\$0.00			\$8,838.60			\$66.97	
25-Apr-17		FSDU, Wage Attachment, Ck# 1691	\$224.37		\$14,848.83		\$0.00			\$8,838.60			\$66.97	
26-Apr-17		Century Link, Fire Link Line, Ck# 1692	\$141.39		\$14,707.44		\$0.00			\$8,838.60			\$66.97	
26-Apr-17		Debit, WIX.COM Site Fee	\$16.00		\$14,691.44		\$0.00			\$8,838.60			\$66.97	
27-Apr-17		Intuit payroll	\$14,325.85		\$365.59		\$0.00	\$3,000.00		\$5,838.60			\$66.97	
27-Apr-17		Debit Universal Orlando, GradVenture			\$365.59		\$0.00	\$1,959.72		\$3,878.88			\$66.97	
28-Apr-17		Deposit, GradVenture Fees			\$365.59		\$0.00		\$890.00	\$4,768.88			\$66.97	
28-Apr-17		MCPS, supplies, ck# 1688			\$365.59		\$0.00	\$125.33		\$4,643.55			\$66.97	
28-Apr-17		FL Dept Revenue Cut ????			\$365.59		\$0.00	\$172.48		\$4,471.07			\$66.97	
28-Apr-17		EFTPS - IRS Tax Payment	\$178.13		\$187.46		\$0.00	\$4,471.07		\$0.00			\$66.97	
28-Apr-17		Cancel Debit Freedom Voice on Mar 20		\$168.19	\$355.65		\$0.00			\$0.00			\$66.97	
		CHECK BOOK BALANCE								\$355.65			\$66.97	
		ERROR (IF NOT ZERO)								\$0.00			\$0.00	
		IN BANK ACCOUNTS							GENERAL ACCOUNT			SQUARE ACCOUNT		
									\$355.65			\$66.97		
GENERAL ACCOUNT (FEFP, PECO & MISC)			SQUARE ACCOUNT											
BANK STATEMENT RECONCILIATION	Unrecorded Deposits (Itemized)	\$0.00	Unrecorded Deposits (Itemized)	\$0.00										
	Uncanceled Checks (Itemized)	\$0.00	Uncanceled Checks (Itemized)	\$0.00										
	Calculated Difference	\$0.00	Calculated Difference	\$0.00										
	Enter Statement Balance	\$355.65	Enter Statement Balance	\$66.97										
	Calculated Checkbook Balance	\$355.65	Calculated Checkbook Balance	\$66.97										

William V. Murry
William V. Murry
 Treasurer

OCALI CHARTER MIDDLE SCHOOL BUDGET PROGRAM - 2016-2017

(Francis Marion Charter School; dba OCALI CHARTER MIDDLE SCHOOL)

August 1, 2016 Revision - Adjusted November 10, 2016

WHAT IF !

WHAT IF !

EXPECTED REVENUE			Received	% Received
FEFP			414,880	432,321 104.20%
Other Rev Est Extras			202,221	146,701 72.54%
Transportation			24,060	21,991 91.40%
Teacher Lead money			810	810 100.00%
Sum Camp/uniforms/Supply Kitz			8,800	7,303 82.99%
Carryover from 2015-2016			41,235	41,236 100.00%
Fundraisers			10,000	7,290 72.90%
Activity Fees			11,000	3,599 32.72%
Eaglet Basic			4,000	3,715 92.88%
Gifts, Grants, Bequests			0	1,238 12384900.0%
Grant Settlement Recovery			32,836	31,836 97.0%
PECO			35,002	31,349 89.6%
Total Revenue			784,843	729,389 92.93%

STATUS AS OF: 15-May-17

STATUS AS OF: 15-May-17

Projected State Revenue	
Students	
Basic	90
ESE	20
Bus Riders	63
Per Student	\$4,160.71
Total State Revenue	\$457,678
95%	\$434,794

EXPENDITURES											
Category	Account Number	Total	Salaries 100	Employee Benefits 200	Purchased Services 300	Energy Services 400	Materials & Supplies 500	Capital Outlay 600	Other Expenses 700	Spent To Date:	% Budget
Instruction	5000	\$313,792	246,300	26,132	33,260	n/a	3,000	5,100	n/a	253,324	81%
Student Personnel Services	6100	\$6,400	0	0	6,400	n/a	0	n/a	0	5,180	81%
Instructional media Services	6200	\$0	n/a	n/a	0	n/a	0	0	n/a	0	33%
Instruction and curriculum Development Services	6300	\$0	n/a	n/a	0	n/a	0	n/a	n/a	1,505	75250000%
Board	7100	\$857	n/a	n/a	857	n/a	n/a	n/a	0	499	58%
School Administration	7300	\$151,469	115,000	12,202	20,286	n/a	3,982	n/a	n/a	155,785	103%
Facilities Acquisition	7400	\$14,620	n/a	n/a	620	n/a	0	14,000	n/a	128,368	878%
Fiscal Services	7500	\$17,400	n/a	n/a	17,400	n/a	n/a	n/a	n/a	16,154	93%
Food Services	7600	\$12,344	11,160	1,184	0	n/a	n/a	n/a	n/a	10,337	84%
Transportation	7800	\$54,055	38,925	4,130	3,000	8,000	n/a	n/a	n/a	47,474	88%
Operation of Plant	7900	\$153,052	n/a	n/a	132,100	19,800	1,152	n/a	n/a	32,251	21%
Maintenance	8100	\$19,360	n/a	n/a	16,570	n/a	2,790	n/a	n/a	889	5%
Community Services	9100	\$200	n/a	n/a	n/a	n/a	200	n/a	n/a	21,126	10563%
Debt Service	9200	\$5,000	n/a	n/a	n/a	n/a	n/a	n/a	5,000	0	0%
TOTAL EXPENDITURES		\$748,550	411,385	43,648	230,493	27,800	11,124	19,100	5,000	672,890	90%

RESERVE (3% FEFP Reqd)	\$12,446	
Projected Revenue Excess	23,847	Over by 3.0%

Ocali Charter Middle School

Principal's Report – May

Teecy Bondank Matthews

Student Count: 40 – 6th Grade (14 Females / 26 Boys)

36 - 7th Grade (16 Females / 20 Boys)

27 - 8th Grade (10 Females / 17 Boys)

- Focus for the month: SHARPEN THE SAW
- 4TH Nine Weeks Report Cards will be picked up at the school.
- All testing is complete with the exception of 22 - 7th graders for Civics. Testing scheduled for Wednesday and Thursday
- Course Finals – Wednesday, Thursday of next week.
- 2017-2018 Enrollment:

8th grade – 33 returning

9 acceptance

4 registered

Total - 37

7th grade - 39 returning

9 acceptance

6 registered

Total - 45

6th grade – 94 acceptance letter

62 registered

14 commitments

Total - 76

- Computers – Digital Classroom Plan, was submitted Friday, May 12, 2017

2016-2017 OCMS OFFICERS AND COMMITTEES

Officers

Chairman: Sharon Murry

Vice Chairman: Ro Chabot

Treasurer: Bill Murry

Secretary: Ro Chabot (acting recording secretary for BOT meetings)

Parent Representative: Debbie Hart

Standing Committees – specified in the Bylaws

Finance (Sensitive information. Only Board members may serve on this committee): Bill Murry, Chair

Facilities: Teecy Matthews, Chair

Development:

2016-2017 Ad Hoc Committees – formed annually by the chairman at the July meeting with approval of the Board

Bylaws and Charter, Parliamentarian: Ro Chabot, Chair

Human Resources: Leo Pacheco, Chair

IT: Ro Chabot, Chair

Library: Jo Chabot, Chair

Litigation (Sensitive information. Only Board members may serve on this committee):

Transportation: Teecy Matthews, Chair

Website: Leo Pacheco, Chair

Ocali



Charter Middle School

ACADEMY of MATH, SCIENCE, TECHNOLOGY and ENRICHMENT
A Public Charter Middle School

Minutes of Nominating Committee Meeting

Call to order: Leo Pacheco

Date: May 2, 2017

Time: 4:00 PM

Location: Computer Lab

In Attendance:

Leo Pacheco, Chair

Jo Chabot

Joseph Smith

Teecy Matthews, Administrator

Robert Gallagher

Kelly Thompson

Ro Chabot, recording

Leo opened the meeting at 4:13 PM with remarks welcoming the prospective board members. Leo reported that the committee had met last week to go over their resumes and that the committee saw no problems with the resumes.

Leo then introduced the members of the nominating committee.

He then opened the meeting to questions from the prospective board members.

The following items came up for discussion:

- The difference between Public and Charter schools
- The acceptance process of new student applicants
- Discussion of the Charter and the By-Laws
- Discussion on the student's use of cell phones

Kelly and Bob then gave the committee a synopsis of their backgrounds and why they wanted to server on the Board of Trustees.

Mrs. Matthews explained the clients we were serving. 80% of our students are on either free or reduced lunch. Based on this she has become an advocate for parents.

Leo then explained the process from this point on. The nominating committee will make their recommendation at the May Board of Trustees meeting and the Board will vote on the nominations at the June Board of Trustees meeting and he will then notify the prospects of the results of that meeting.

The meeting was adjourned at 4:52 PM

KELLY A. THOMPSON

810 SE 21st Place
Ocala, Florida 34471
(352) 817-7171

kelly@kathompsonlaw.com

EDUCATION **UNIVERSITY OF FLORIDA, Levin College of Law** Gainesville, FL
Juris Doctor, May 2004 GPA: 3.08
Honors: Journal of Law and Public Policy
 Outstanding Research Award, JLPP, Fall 2003
 Appellate Advocacy, Fall 2002

THE NATIONAL CENTER FOR PARALEGAL TRAINING Atlanta, GA
 ABA Certificate - With Honors: May 1995

TROY STATE UNIVERSITY Ft. Benning, GA
 Bachelor of Science, Criminal Justice, December 1994, *summa cum laude*

EXPERIENCE **LAW OFFICE OF KELLY A. THOMPSON, P.A.** Ocala, FL
 Sole Practitioner 6/08 – present
 Represent clients involving all types of family law matters.

JORGE LUIS COLON, P.A. Ocala, FL
 Attorney 4/07 - 6/08
 Represented clients in need of family law services including dissolution of marriages,
 modifications, paternity issues, child support matters, injunctions for protection, and related cases.

DEPARTMENT OF CHILDREN AND FAMILY SERVICES Ocala, FL
 Senior Attorney 8/05 - 4/07
 Represented the State in dependency cases involving children alleged to be abused, abandoned, or
 neglected. Attended hearings, mediations, trials, including Termination of Parental Rights cases.

MCCONNAUGHAY, DUFFY, COONROD, POPE & WEAVER, P.A. Ocala, FL
 Associate 8/04 - 8/05
 Managed cases from initial interview through settlement negotiations in civil liability and
 workers= compensation cases. Met with clients and suggested courses of legal action. Researched
 issues utilizing federal, state and local laws and statutes. Attended depositions, mediations,
 hearings, and trials.

FOWLER, WHITE, BOGGS & BANKER, P.A. Tampa, FL
 Senior Paralegal, Labor and Employment Department 10/97 - 7/00
 Investigated and responded to charges filed with EEOC and various state agencies; assisted with
 responding to demand letters and complaints; prepared and responded to discovery; and attended
 trials in federal and state courts. Assisted clients with employee handbooks, training seminars,
 union campaigns, and disciplinary procedures.

FISHER & PHILLIPS Atlanta, GA
 Labor and Employment Litigation Paralegal 5/95 - 8/97
 Managed over 50 cases in various stages of litigation; assisted with responding to discovery;
 summarized deposition transcripts; and attended and assisted with trials on various federal and
 state court levels in Georgia and the Southern District of New York.

ADDITIONAL SKILLS Florida Supreme Court Certified Family Mediator January, 2014 – present
 Qualified Parenting Coordinator March, 2014 - present
 USF Conflict Resolution Collaborative Training

ALAN J GOLDSMITH

13524 SE 87th Circle, Summerfield, FL 34491 | (H) (352) 445-0214 |
mr_autumn3000@yahoo.com

Professional Summary

Skills

Experience

Chief Financial Officer 06/1987 to 09/2004

American Red Cross – Farmington, CT

- Direct or coordinate an organization's financial or budget activities to fund operations, maximize investments, or increase efficiency.
- Confer with board members, organization officials, or staff members to discuss issues, coordinate activities, or resolve problems.
- Analyze operations to evaluate performance of a company or its staff in meeting objectives or to determine areas of potential cost reduction, program improvement, or policy change.
- Direct, plan, or implement policies, objectives, or activities of organizations or businesses to ensure continuing operations, to maximize returns on investments, or to increase productivity.
- Serve as liaisons between chapter and blood services, and outside organizations.
- Review and analyze legislation, laws, and public policy, and recommend changes to promote and support interests of both the general population and special groups.

Director of Healthcare Services

03/1983 to 06/1987

Coopers & Lybrand – Hartford, CT

- . Presentation to New England Hospitals relating to consulting and financial services this Big 6 accounting firm can provide to them.
- . Analysis of existing services at such hospitals and possible shortfalls of current outside financial services.
- . Interaction with chief executive and financial officers regarding=

budgets and cost analysis.

- . Internal presentation to firms partners & Directors relating to required services for hospitals in their service area.

Director of Budgets & Reimbursement

08/1979 to 03/1983

John F. Kennedy Medical Center (500 bed Teaching Hospital) – Edison, NJ

- . Coordinated preparation of departmental budgets with all ancillary & Nursing services units.
- . Analyzed and reviewed all departmental actual to budget variances on a monthly basis and presented such analysis chief financial officer and hospital board of directors.
- . Developed and presented annual budgets and rate appeals to the NJ Department of health

Education

Master of Science: Forensic Psychology
Duke University - Durham, NC

May 1985

Bachelor of Science: Business Administration & Accounting
Fairleigh Dickinson University - Madison, NJ

May 1970

Robert F. Gallagher

1818 SE 34th Lane Ocala, FL 34471 (352) 361-3576 RFGallagher@hotmail.com

SUMMARY OF QUALIFICATIONS

Dedicated professional with 30 years of progressive experience in Operations and Administrations, including 20 years as Park President/Vice President.

- Strategic planning, budgeting, (fiscal responsibility for budgets over \$32 million), P&L Accountability, Risk Management, Litigation, Human Resources, Contract and RFP Administration, Governmental Relations, Marketing and Public Relations.
- Capital planning, design review, owner representation and project management.
- Effective leader with the ability to recruit, train, supervise, and motivate personnel.
- Realistic approach to business, successfully balancing customer service with bottom-line requirements.

EXPERIENCE

Indiana Beach Amusement Park and Resort, Monticello, IN (2012- 2014)

Park President

Managed 45 acre Indiana Beach (originally Ideal Beach) amusement park and resort developed in 1926.

- Complex includes 5 roller coasters, two are wooden, over 47 rides and attractions and water park.
- Approximately 150 hotel, cabin and cottage accommodations, 2 campgrounds with over 1100 campsites.
- Coordinated and negotiated all agreements for outside vendors and contractors.
- Park attendance of 500,000 and gross revenue exceeding \$10 million during 90 day operating season.

Jordan's Construction, Hernando, FL (2007- 2011)

Owner – State Licensed, Certified Specialty Contractor

Aluminum pool enclosures, glass and vinyl windows, garden rooms, and lanais throughout North Central Florida residential and commercial client base.

- Grossed over \$1 million per year with reputation based on quality and customer service for over 25 years.
- Handled all aspects of project design, permitting and inspections.
- Completed referrals from home builders and developers including client design and contract proposals.

Palace Entertainment, Silver Springs/Wild Waters, Ocala, FL (1999-2006)

Vice President

Oversaw operation of two separate entertainment facilities; Silver Springs, 280-acre nature based theme park including an AZA accredited zoological collection, and Wild Waters, 10-acre water park. Combined attendance for both parks exceeded 1.3 million guests, with budgeted revenue of \$16.9 million dollars. Provided direction to staff of 70 fulltime and over 800 seasonal employees.

- Successfully re-negotiated operating lease with the state of Florida for the Silver Springs property which led to annual savings of over \$800,000.
- Implemented visitor satisfaction and safety program that led to 5% increase over prior year from outside third party shopping services reports. The park's overall rating was at 95%.
- Increased park's overall gross operating revenue - \$600,000 over prior year.
- Conducted in-depth audit of Silver Springs (Florida), an under-performing theme park, generating \$14 million in gross revenues. Implemented cost-savings programs, resulting in \$300,000 annual savings.
- Developed and implemented restructuring plan for operating policies and business systems revisions, staff restructuring/reduction, and \$4 million capital expansion/improvement program, for the properties.
- Approved and directed approximately 30 yearly major concerts and special events including Willie Nelson, Kenny Rogers, holiday festivals, automobile shows, and arts and crafts festivals.

Ogden Entertainment / Parks Group - Arlington, TX (1997-1998)

Vice President & General Manager – Raging Waters, San Jose, CA

Recruited to direct the start-up of closed water park, formerly averaging \$8 million in annual revenues, with 325,000 annual attendance.

- Successfully opened park within 45 day time period, including hiring the management staff and developing/implementing the marketing/sales/retail plan.
- Doubled previous years EBIDA.

Six Flags Theme Parks - Wet 'n Wild - Arlington, TX and Las Vegas, NV

Vice President/General Manager - Hurricane Harbor, Arlington, TX (1995-1998)

Directed all daily operations, one of nation's top five in both acreage and patronage, supporting attendance in excess of 770,000 and annual revenues of over \$15 million. Managed \$10 million budget, 40 full-time, and up to 1,000 seasonal employees.

- Coordinated the largest capital expansion project in the parks' 15-year history, completing \$4 million improvement project on time and on budget.
- Re-organized the sales department, resulting in a 25% increase in sales revenue.
- Co-developed a strategic regional operating plan, which reduced expenses by \$4 million.
- Reduced management overhead 20% while exceeding previous quality/service levels.
- Created the first 5 year strategic business plan for the park, incorporating capital expansion programs, revenue growth, and expense savings.

Vice President/General Manager - Wet 'n Wild, Arlington, TX (1992-1995)

Managed 2 water parks - Wet 'n Wild Arlington, Wet 'n Wild Garland and Funsphere, one of the largest family fun centers in the United States. Combined, the parks supported an attendance in excess of 1.3 million visitors and \$30+ million in annual revenue. Accountable for operations, revenues, expense control, customer relations, and the direct/indirect supervision of 75 full-time, and over 2,000 seasonal employees.

- Implemented shared management-staffing program between 3 parks, saving 15% labor cost.
- Outsourced park services functions, saving over \$50,000 annually in labor costs.
- Re-organized Facilities Management Department, to reduce departments' reliance on outside contractors, realizing annual expense savings of over \$100,000.

General Manager - Wet 'n Wild Garland, TX (1989-1992)

20 acre park with 300,000+ attendance and \$9+ million in annual revenue. Revitalized deteriorated management group through hands-on management, with emphasis on team building and accessibility. Supervised 10 full-time and 600 seasonal employees.

- Directed first major capital expansion for the park, totaling more than \$2 million.

Director of Operations - Wet 'n Wild Las Vegas, Wet 'n Wild Arlington, Wet 'n Wild Orlando

- Design, development, planning, start-up and daily operations.

EDUCATION

Bachelor of Arts, University of Central Florida - Orlando, FL